



# Trade Opportunities Alert

## August 22, 2014



Following is information on international companies seeking to purchase or distribute Georgia products. These leads were developed by the Georgia Department of Economic Development (GDEcD) and/or GDEcD's International Representatives. For assistance in following up on these leads or to take advantage of other programs offered by GDEcD, please contact the person listed by the opportunity below.

**NOTE:** The interested companies MUST include their complete contact details (address, state, e-mail, etc.) and a company profile when responding to these opportunities.

### PRODUCTS/SERVICES SOUGHT IN THIS BULLETIN:

1. OPTICAL AND OTHER SURGICAL PRODUCTS - BRAZIL
2. MEDICAL DEVICES AND EQUIPMENT - BRAZIL
3. RESUSCITATION, TRAUMA AND EMERGENCY PRODUCTS - ISRAEL
4. GOURMET FOOD AND BEVERAGE PRODUCTS - BRAZIL
5. VARIOUS FOOD PRODUCTS - BRAZIL
6. BREAKFAST CEREALS - BRAZIL
7. VARIOUS BERRIES - BRAZIL
8. DRIED FRUITS AND NUTS - BRAZIL
9. SOFT CREAM CHEESE - BRAZIL
10. CEREALS AND GRAINS - BRAZIL
11. VARIOUS RAW MATERIALS - DOMINICAN REPUBLIC
12. CUSTOMIZED MOBILE APPLICATION - BRAZIL
13. HOLOGRAPHIC FOILS AND 3D HOLOGRAMS - DOMINICAN REPUBLIC

## MEDICAL & BIOTECH OPPORTUNITIES

### **ID #: AUGUST222014TOA01**

#### **PRODUCT 1: OPTICAL AND OTHER SURGICAL PRODUCTS**

Brazilian distributor seeks Georgia company for the supply of Vitreo retinal surgery products, cataract surgery instruments, sterilization products and other related surgical instruments.

### **ID #: AUGUST222014TOA02**

#### **PRODUCT 2: MEDICAL DEVICES AND EQUIPMENT**

Brazilian distributor seeks Georgia company for the supply of ophthalmoscopes, pachymeters, tonometers, lensmeters and refraction systems.

### **ID #: AUGUST222014TOA03**

#### **PRODUCT 3: RESUSCITATION, TRAUMA AND EMERGENCY PRODUCTS**

Israeli distributor seeks Georgia company for the supply of complementary equipment to their lines of resuscitation, trauma and emergency products.

## CONTACT

Kathy Oxford

Senior International Trade Manager

Georgia Department of Economic Development

T: 678-640-4351

[koxford@georgia.org](mailto:koxford@georgia.org)

## AGRICULTURAL OPPORTUNITIES

### **ID #: AUGUST222014TOA04**

#### **PRODUCT 4: GOURMET FOOD AND BEVERAGE PRODUCTS**

Brazilian gourmet food product retailer seeks to purchase Georgia supplier of wine, beer, olive oil, vinegar, coffee, tea, nuts, sauces, spices and cheeses.

### **ID #: AUGUST222014TOA05**

#### **PRODUCT 5: VARIOUS FOOD PRODUCTS**

Brazilian distributor seeks Georgia company for the supply of olive oil, canned foods, nuts, spices and cream cheese.

### **ID #: AUGUST222014TOA06**

#### **PRODUCT 6: BREAKFAST CEREALS**

Brazilian manufacturer seeks to purchase varying quantities of breakfast cereals, preferably corn flake or wheat bran.

### **ID #: AUGUST222014TOA07**

#### **PRODUCT 7: VARIOUS BERRIES**

Large Brazilian retail chain seeks Georgia company for the supply of varying quantities of berries, including raspberry, blueberries, strawberries, blackberries, or goji berries.

### **ID #: AUGUST222014TOA08**

#### **PRODUCT 8: DRIED FRUITS AND NUTS**

Brazilian distributor seeks to purchase dried fruits, nuts, and plums from Georgia company.

### **ID #: AUGUST222014TOA09**

#### **PRODUCT 9: SOFT CREAM CHEESE**

Brazilian distributor seeks to purchase varying quantities of soft cream cheese from Georgia company.

### **ID #: AUGUST222014TOA10**

#### **PRODUCT 10: CEREALS AND GRAINS**

Brazilian distributor seeks to purchase varying quantities of cereals and grains from Georgia company.

### **ID #: AUGUST222014TOA11**

#### **PRODUCT 11: VARIOUS RAW MATERIALS**

Company in Dominican Republic seeks a Georgia distributor or supplier of any of the following food/beverage raw materials: Sodium cyclamate, Potassium sorbate, Sodium benzoate, Malic acid, Fumaric acid, Ascorbic acid or Sodium saccharin.

**CONTACT**

Shehzin Jafar  
International Trade Manager  
Georgia Department of Economic Development  
T: 404-962-4036  
[sjafar@georgia.org](mailto:sjafar@georgia.org)

Holly Skorich  
International Trade Manager  
Georgia Department of Economic Development  
T: 404-962-4841  
[hskorich@georgia.org](mailto:hskorich@georgia.org)

**INFORMATION, COMMUNICATIONS TECHNOLOGY OPPORTUNITIES**

**ID #: AUGUST222014TOA12**

**PRODUCT 12: CUSTOMIZED MOBILE APPLICATION**

Brazilian debit and credit card company seeks a Georgia company for the assistance of developing a customizable “app” with features that allow presentation of corporate indexes for internal use.

Deadline: September 15, 2014

**CONTACT**

Nikki Yu  
International Trade Manager  
Georgia Department of Economic Development  
T: 404-962-4046  
[nyu@georgia.org](mailto:nyu@georgia.org)

**ADDITIONAL OPPORTUNITIES**

**ID #: AUGUST222014TOA13**

**PRODUCT 13: HOLOGRAPHIC FOILS AND 3D HOLOGRAMS**

Company in Dominican Republic seeks a Georgia manufacturer/distributor to supply holographic foils and 3D holograms.

**CONTACT**

Priya Verma  
International Trade Coordinator  
Georgia Department of Economic Development  
T: 404-962-4124  
[pverma@georgia.org](mailto:pverma@georgia.org)

For information on Trade Opportunities Alerts, please contact Priya Verma  
[pverma@georgia.org](mailto:pverma@georgia.org) or 404-962-4124

